

ATLANTICA

Flüssig handeln



LPG COMPETENCE

ATLANTICA TRADING



PHILIP VON CESCHI HAS KNOWN THE LPG INDUSTRY FOR MORE THAN 20 YEARS WORKING THROUGHOUT SEVERAL LEVELS - HE LEARNED THE OPERATIVE BUSINESS IN THE DISTRIBUTION FROM THE BOTTOM AND GATHERED A WIDE RANGE OF EXPERIENCES ON MANY STATIONS UP TO THE MANAGEMENT OF A MEDIUM-SIZED TRADING AGENCY.

BY MEANS OF THE ENTRY OF THE MINERAL OIL COMPANY OMV INTO THE GERMAN MARKET, THE BAVARIAN OF CHOICE FROM AUSTRIA OF SOUTH-TYROLEAN DESCENT CHANGED INTO THE SALES MANAGEMENT OF THE GROUP AND, THUS, REALIZED A COMPREHENSIVE SUPPLY OF AUTOGAS IN BAVARIA.

The company ATLANTICA Trading has been in business for 30 years and possesses competence in liquid petroleum gas (LPG) developed over two generations.

After 10 years of self-employment with ATLANTICA Trading, I was provided the opportunity to organize the distribution of LPG for OMV AG in Germany and Austria at the beginning of 2004. At OMV AG, I was able to gather experience with a group and develop optimised processes from the point of view of the producer.

Since my development work is currently completed and OMV AG will in future administer its consolidated structure from its head office in Vienna; I am now returning to self-employment with well-established market knowledge, experience in refinery and LPG.

By means of these resultant synergies, ATLANTICA Trading is an optimal partner in the field of LPG. Constant availability as well as individual and logistics solutions for your company exactly reflect our core competence in supply.

Furthermore, the issue of LPG-autogas has been dear to me for several years. As deputy chairman of the Austrian Association for LPG (ÖVFG) from 2009 to 2011; I intensely involved in order to stronger establish this energy-effective fuel in the automotive industry. For LPG-autogas, referred to as the most important environment-friendly alternative drive system, I expect a tremendous growth potential in the coming years.

Philip von Ceschi

DVFG
Deutscher Verband Flüssiggas e. V.



MORE THAN LPG



PROCUREMENT

- *By our network to refineries and large depots throughout Europe, we ensure your continuous supply*
- *Our primary focus is on procurement of propane and butane as well as propylene und butylene in different qualities, whereas we as customer focus on industrial consumers, the chemical industry and the distributors to final consumers*



LOGISTICS

- *With the operation of our own tank wagons, we guarantee price-stable transport on time and product-safe*
- *Freight agreements enable access to a fleet of about 50 tank wagons and a number of fuel tankers, whereas ATLANTICA Trading offers comprehensive logistics solutions on rail and road*

CONSULTANCY

- *At the erection of LPG-petrol stations, we accompany you from the idea through to implementation*
- *ATLANTICA Trading supports you in discussions and conclusions of cooperation agreements and coaches the ensurance of your supply*
- *You will receive calculatory assistance throughout the profitability of your company*

LET'S TALK TOGETHER...



According to your specifications, we provide you our offer for the supply of LPG at daily updated prices.

You can either contact us by email or by phone and we will inform you in detail about our logistics solutions.

If you desire, we would be happy to discuss possibilities of framework and spot agreements as well as of our consultancy competences for your LPG-sales and distribution.

With ATLANTICA Trading

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